

INDUSTRIAL SOUTH NOW FULL IN THE LIMELIGHT

Eyes of Capitalists of Whole Country Focused on Possibilities in Dixie Land.

VIRGINIA'S BIG OPPORTUNITY

Hopewell and Kingsport But Earnings of Greater Things to Follow. Money for Development of Vast Resources Ready and Waiting.

"There are many signs in evidence," says the Manufacturers' Record, "that the leading capitalists of the East are beginning at last to adequately appreciate the opportunities to be found in the South as nowhere else for important industrial development." It may be added that no part of the South is now more in the eye of commanders of great capital than Virginia, and they should be here.

The Record calls attention to some of the things in the South country that have had a tendency to open the eyes of the captains of industry and the moneyed developers of America. At Hopewell, in this State, and within easy reach of Richmond, as readers of the Times-Dispatch know without being told again, an industry has been erected and put into operation which brought into existence a city of more than 100,000 people. This development has been made by millions of dollars, other industries are to grow up around the Du Pont establishment, and, in the meantime, that concern is distributing in wages a great amount of money, said to be about \$1,000,000 every two weeks. This is enough to give an idea of the magnitude of this enterprise.

NEW INDUSTRIES IN VIRGINIA AND NEARBY

The Industrial Section for the past several months has been telling of the inauguration of new industries in other parts of the State—the briquette-fuel-making plant in Pulaski County, in which men from the North have been expected, the mineral development in Spotsylvania County and in Scott County, the copper-mining development in Buckingham and other counties, the oil prospects in Campbell County, the big investments by the swifts of Chicago in dry-stuff and tanning plants in Virginia, the outlook for early investments in automobile-building establishments in more than one part of the State and various and sundry other investments and proposed investments in industrial development in all sections of Virginia, West Virginia, East Tennessee, and North Carolina, to say nothing of the reopening of iron works in Southwest Virginia.

But the Record calls attention again to numerous enormous investments in industrial enterprises by capitalists from a distance in territory near to and continuous to Virginia, all of which not only tend to open up new business for Richmond and other Virginia cities, but give a clearer idea of the movement of capital to the South and admission of Virginia cities and towns that the time is now at hand when they should be on the point to the end that a good portion of the capital in the seeking investment in the South, since what it is looking for in Virginia.

The moral is stay in Old Virginia. A city business man, who is also an agriculturist, being the owner of a good farm not a thousand miles from Richmond, asks that a clipping be given publicly here, that it may act as a hint to his "brother city farmers," and others as well. The clipping is as follows:

"Why not apply the same system to the farms of your State?" By taking Babcock test of each herd the farmer is able to tell exactly what profit and loss is made each year. A record of the profits from year to year is also important. The expense for fertilizer, labor, seed and drainage can be computed over a number of years. Better farm management includes the updating of soil just as the dairyman includes the updating of his dairy herd. Knowing 'em' tells as is important in knowing your cows."

At a recent corn show, says an exchange, "prizes amounting to \$200 were given to exhibitors, and all but \$45 of the amount was taken by members of the boys' corn clubs. It is well known that nearly all, if not entirely, all of the hogs in the corn clubs have done their farming and made their records under the tutelage of the county farm demonstrator. Young and old, who are not farming, they have on their farms and districts old and experienced farmers for the reason that they followed methods which were far better, more practical and more productive of results than the methods of the old farmers." The demonstration agent is a great institution. Even the old fagots are beginning to appreciate him and to love him. May his shadow never grow less.

It is probable that the pecan nut is destined to become the most important of all the products of nut-bearing trees in the United States, in view of the Department of Agriculture's prediction, more than doubled between 1889 and 1905. There is no better land in all the world from which to grow the pecan tree than southside Virginia.

of the business and financial leaders of the entire country. At this time capitalists and manufacturers are ready to listen to arguments. They are ready to hear intelligent presentations of the South. They are recognizing that without the largest development of the South there can be no real "national preparedness" for business or for peace. And so from the selfish standpoint of money-making and the broader standpoint of national advancement and welfare, they are thinking about the South and their efforts are concentrated upon the opportunities of this section, and made to produce tangible results on a larger scale than we have ever had if the whole South will unite in the right kind of campaign.

"In this work we need to make honest the policies of the South, and not make politics the business of the South, as we have so often done in the past."

"Let us make the supreme question of the hour in Southern development the utilization of the vast wealth-creating possibilities of this section."

Above all, Virginia should be deeply interested in and its movements leading to the accomplishment of the great things indicated, and herewith set forth.

VIEW AND NEAR VIEWS: HINTS AND SUGGESTIONS

The Mountain Sheep-City Agriculturalist Has Plans to Offer—Demonstration Agent and His Work.

A Richmond commercial tourist writes: "When I read in Views and News about the 'Blessed Mountain Sheep' which should fill this part of Virginia from the blizzards and the cold waves that come from the West, I regarded it as a joke, but since then I have been taking notes. Twice I have noted the predictions of the Weather Bureau that guaranteed me very low temperature coming to us from the West, and I made arrangements to test the mountain-sheep theory. Once the Weather Bureau promised 10 degrees above zero in Richmond and all over Virginia. On the western side of the Blue Ridge Mountains it was down to 10 degrees enough on this side and in Richmond it was as low as it could get. This week we were told to look for the mercury to get down to 15. My thermometer in Richmond recorded no lower than 10, although a neighbor's marked 18. I have just heard from the western side of the Blue Ridge, and, sure enough, it did go to 18 there. I am convinced that the 'Blessed Mountain Sheep' is a good and blessed thing, and emphasizes the fact that here in this part of Virginia we enjoy the finest climate in the world."

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STRAWBERRY CULTURE

One of the Big Assets of the South Is the Very Early Berry—Interesting Information.

COPPER MINES REOPENED

Richmond is well advertised all over the country, and it is known that the bidders of men of means are now seeking investment in various kinds of manufacturing enterprises are looking to the South—yes, to Virginia—for locations for plants of various kinds. Richmond can get a full share of this little effort can be forward. Manager Jordan expressed the opinion at the annual meeting of the chamber the other evening that the best plan for Richmond to do is to provide houses at reasonable rates to workingmen and their families, so that ample labor may be assured to man the new large and small industries that want to come to Richmond, as well as to keep those already here out of the anxious bench as regards labor to keep things moving.

He further said that given the matter a great deal of thought and he decidedly of the opinion that Richmond's greatest drawback and handicap is its shortage of homes of the better kind for laboring people and their families. He has in his sleeve a plan to solve this problem, and it is to be hoped it will be adopted and carried out this year. Richmond cannot have too many small industries, and to get more more it must find a way to attract men to work in them.

TIME NOW TO STRIKE FOR BIG THINGS

These great enterprises, representing many millions of dollars, continue the Record, are indicative of the growing recognition among men of wealth of the unexcelled advantages for business possessed by the South. For some years the South has made much less progress than it ought to have made, but conditions were antagonistic against her. We have been passing through a period in which capital was timid and large construction work was rare. We have now entered a different kind of period when capital is daring, abundant and is eagerly seeking great opportunities, just such as Virginia and the South have to offer.

The Record rightly concludes that in the whole history of Southern development there has not been a better

time than the present for broad work on the part of Southern business men.

Southern public service corporations, and others interested in the upbuilding of this part of the country.

"Never before," it says, "could these interests to better advantage enter vigorously upon a campaign designed to focus upon the South the attention

SMALLER INDUSTRY DAY FOR VIRGINIA'S TOWNS

Room in Richmond for Any Number of the Minor Wage Money Distributors.

NEED MORE HOMES FOR LABOR

Capital City Can Get All She Wants if She Will Provide for Workers to Man Modern Industrial Enterprises—Manager Dabney's Plan.

In this work we need to make honest the policies of the South, and not make politics the business of the South, as we have so often done in the past.

Let us make the supreme question of the hour in Southern development the utilization of the vast wealth-creating possibilities of this section.

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DAIRYING IN VIRGINIA IS GROWING INDUSTRY

Convention Held at Harrisonburg Brought Out Many Facts Worth Knowing—Good Work Done.

MINOR ASSOCIATIONS FORMED

Virginians Getting More Interested in Twentieth-Century Methods of Cattle Raising for Dairying Purposes—Appropriation Asked For.

HARRISONBURG, VA., February 12.—The best annual meeting of the Virginia Dairymen's Association ever held came to a close yesterday in this city. The convention was well attended, and it is a business body from start to finish. The election of officers for the ensuing year closed the business yesterday. F. E. Bowden, of Remington—Fauquier County, was elected president. Paul Tidwell of the retiring president, became vice-president, and A. F. Howard of Farmville, was re-elected secretary. The board of directors elected were J. D. Haldeman, of Winchester; Fred Driver, of Waynesboro; B. L. Purcell, of Richmond; W. C. Hoover of Timberly; Paul Tabb, of Hampton; W. D. Sharpen, of Blacksburg; J. V. Nichols, of Purcellville; T. J. Strachan, of Richmond, and Joseph A. Turner, of Hollins.

In his address retiring President Tabb stated that the milk and cream plants in Virginia had increased in value \$500,000 during 1915, employing men drawing wages amounting to \$250,000.

AUXILIARY ASSOCIATIONS TO HELP THE CAUSE

The forming of these suborganizations was an important feature of the proceedings. Twenty-one breeders, owning 400 thoroughbreds, formed the Virginia Holstein Breeders' Association, with E. S. Walker, of Woodbury Forest, as president; Paul Tidwell, of Hampton, vice-president; R. V. Martindale, Sweetbriar, secretary and treasurer.

Fourteen owners of 250 Jersey cattle organized the Jersey Breeding Association, with W. B. Gates president; W. G. Houston, of Fairfield, vice-president; Vernon Rowe, secretary and treasurer.

Thirty-three breeders of Guernseys formed the Guernsey Association, with C. H. Yost, of Oak Ridge, president; E. H. Breckenridge, of Lynchburg, vice-president; George C. Flynch, of Oak Ridge, secretary and treasurer.

Calf breeding was discussed this morning by Walter R. Hale, of the Bureau of Animal Industry, Washington. Professor Oscar Erff, of the Ohio University, Columbus, O., told of the profits from the dairying business.

Frederick, of Waynesboro, Augusta County, gave the convention some practical ideas on the co-operation between dairymen and creamery men.

The convention passed a resolution asking the General Assembly, now in session in Richmond, to appropriate the sum of \$100,000 for the expenses of the meetings and to pay for the mailing of pamphlets throughout the State on subjects of interest to dairymen.

Dr. F. D. Fromme recommended spraying of fields with a method of eradicating wild onions and garlic.

BUILDING HARBOR OF RETUGE

NEWBERN, N. C., February 12.—The contractors in charge of the government work on the harbor of refuge at Cape Lookout are pushing their operations with great vigor and rapidity. The Norfolk Southern Railroad is doing a big business in the transportation of material for this work. Between 100,000 and thirty carloads of rock have gone through this city daily en route to Cape Lookout, where the breakwater is under construction.

MANAGER DABNEY'S HOME-BUILDING IDEA

Richmond is well advertised all over the country, and it is known that the bidders of men of means are now seeking investment in various kinds of manufacturing enterprises are looking to the South—yes, to Virginia—for locations for plants of various kinds. Richmond can get a full share of this little effort can be forward. Manager Jordan expressed the opinion at the annual meeting of the chamber the other evening that the best plan for Richmond to do is to provide houses at reasonable rates to workingmen and their families, so that ample labor may be assured to man the new large and small industries that want to come to Richmond, as well as to keep those already here out of the anxious bench as regards labor to keep things moving.

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WOOD'S TRADE MARK

Grass and Clover Seeds are best qualities obtainable and of high tested germination and purity.

We do one of the largest businesses in Grass and Clover Seeds in this country.

Will cheerfully mail samples and quote current prices at any time, upon request.

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giving the fullest information about Grasses and Clovers, best methods of preparation, seeding, etc., to secure good stands and good crops. Our Catalog has long been a recognized authority along these lines.

Catalog mailed upon request.

T. W. WOOD & SONS, SEEDSMEN, - Richmond, Va.

WILLIAMSBURG EXCITED OVER ANOTHER HOPEWELL

Are Du Pont People Looking for Another Location on the York River? Is the Question.

LAND BUYER STIRS UP COUNTY

Folks in Quiet Old Williamsburg Think There Are Prospects for Great Munition Plant on the River York—Many Options Taken.

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and industries located in the South, this being \$743,408 in excess of the total amount paid by the South for transportation according to figures announced by Comptroller A. H. Plant.

The expenditures by the company during December for improvements to its roadway and structures amounted to \$649,626.68, as against \$845,504.16 during December, 1914, and \$192,512.45 during December, 1913.

During the six months ending with December, the expenditures for improvements to roadway and structures were \$3,437,391.40, as against \$4,336,265.17 for the same period in 1914, and \$1,482,655.23 during the same period in 1913.

LOCAL TRADE CONDITIONS; RICHMOND BUSINESS GOOD

Review and Outlook—Dun Sees Things That Are Bright and Cheery—Jobs Bring Trade Better.

R. G. Dun & Co.'s special report of local commercial conditions is bright and cheery this week. It says:

Trade conditions continue to develop in the right direction; retail merchants throughout the rural districts in the South are doing well, and occupation unknown, has been engaged in securing options on all the farms fronting on York River, York County, and lying between the mouths of King's and Queen's Creek.

To date the best option has been taken on the farms of Captain J. W. Jordan, who received \$500 in cash on the purchase of York Grange, containing about 1,200 acres, F. B. Woodruff, the Moses Wrights, two farms, and J. D. Bull.

The same purchaser is reliably reported to have purchased outright from the Old Dominion Land Company, a tract of land in the valley of the York River, adjacent to those mentioned above. These options were placed through H. W. Dunn, a local real estate man, who says he does not know the object of the investments.

WELL-GROUNDED